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## SALES OF GOODS AND SERVICES BY BUSINESSES INVOLVED IN WATER RELATED ACTIVITY IN SOUTH AUSTRALIA, 1994-95

### MAIN FEATURES

Results from the 1994-95 survey of businesses involved in water related activities in South Australia indicate that:

- Total sales of goods and services of businesses trading overseas and interstate was \$523.9 million. This accounted for 69.1% of the total sales (\$758 million) of all businesses involved in water related activities.
- Sales of goods and services to overseas and interstate destinations was \$223.1 million. This accounted for 42.6% of total sales of businesses trading overseas and interstate.

**TABLE 1. SALES OF GOODS AND SERVICES BY BUSINESSES INVOLVED  
IN WATER RELATED ACTIVITY, 1994-95**

	Sales \$m
Overseas sales	18.6
Interstate sales	204.5
<b>Total overseas and interstate sales</b>	<b>223.1</b>
Total sales of businesses trading overseas/interstate	523.9
Total sales of goods and services	758.0

**TABLE 2. ESTABLISHMENTS AND EMPLOYMENT OF BUSINESSES INVOLVED  
IN WATER RELATED ACTIVITY, 1994-95**

	No. of Establishments	Employment
Businesses trading overseas	49	3,634
Businesses trading interstate	106	4,498
Businesses trading overseas/interstate (a)	110	4,735
All businesses involved in water related activity	166	8,350

(a) This is not the sum of employment or establishments trading overseas and interstate. Some businesses may trade both overseas and interstate.

### INQUIRIES

- for more information about statistics in this publication and the availability of related unpublished statistics, contact Gary Niedorfer on Adelaide (08) 237 7379 or any ABS Office.
- for information about other ABS statistics and services please contact Information Services on Adelaide (08) 237 7100, or call at 55 Currie Street, Adelaide, or write to Information Services, ABS, GPO Box 2272, Adelaide SA 5001.

## EXPLANATORY NOTES

### Introduction

1. This publication contains statistics relating to the sales of goods and services for South Australian businesses participating in or intending to participate in the water, sewerage and drainage related activities of South Australia. The data contained in this publication may be subject to revision.

### Source of data

2. These statistics are compiled from the ABS survey entitled 'Survey of Businesses involved in Water Related Activities in South Australia' conducted in November 1995.

### Statistical Unit

3. The survey uses the establishment as the statistical unit for which data are reported. The establishment is defined as the smallest organisational unit within a business within a State or Territory for which annual details of income, expenses, stocks and employment are maintained. In most cases an establishment equates to a single business location.

### Scope

4. Businesses involved in water related activities are defined as those business establishments resident in South Australia identified as participating in or intending to participate in the provision of goods and/or services to water supply, sewerage and drainage services within South Australia, interstate or overseas.

### Methodology

5. Data are collected for South Australian operations of each establishment. Businesses which operate in more than one State are asked to provide financial details for South Australian establishments only.

### Valuation

6. Data are collected on an accrual accounting basis. Accrual accounting records flows at the time economic value is created, transformed, exchanged, transferred or extinguished. Flows which imply a change of ownership are recorded when ownership passes. It incorporates transactions which do not involve a cash outlay, for example, depreciation expense.

7. Transactions are reported on a gross basis: that is, the total value of goods and services supplied are recorded even if they are settled on a net basis.

### Sales of Goods and Services Overseas

8. Sales of goods and services from South Australia to overseas destinations cover all moveable goods which subtract from South Australia's stock of material resources, plus all services which are provided as a result of work won by South Australian located businesses. Goods in transit as well as repair trade are excluded.

9. Sales of goods and services overseas are valued free on board (f.o.b.) at the port of shipment in Australian dollars (\$A).

### Sales of Goods and Services Interstate

10. Sales of goods and services interstate comprises receipts derived from the sales of goods and services by South Australian businesses to interstate customers in the ordinary course of business.

11. The sale or movement of goods and services to interstate branches and parent or subsidiary companies are included. Goods in transit as well as repair trade are excluded.

### Total Sales

12. Total sales comprise the sum of sales of goods and services by South Australian establishments within (a) South Australia, (b) interstate and (c) overseas.

### Related ABS Publications

13. For similar information on previous financial years see the publication *Sales of Goods and Services by Businesses Involved in Water Related Activity in South Australia, 1992-93 and 1993-94*.

### Other ABS Publications

14. Current publications produced by the ABS are listed in the *Catalogue of Publications and Products* (1101.0). The ABS also issues the *Publications Advice* (1105.0) on Tuesdays and Fridays which lists publications to be released in the next few days. Both the *Catalogue* and the *Publications Advice* are available from any ABS office.

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